

Professionals You Can Trust

The professionals in the Real Estate Financial Services Group have gained valuable experience working at some of the most respected companies in the real estate industry including The Rouse Company, W. P. Carey & Co, LLC, The O'Connor Group, Jones Lang Wootton, Insignia ESG, The Schonbraun McCann Group and FTI Consulting.

Our extensive knowledge of the real estate industry combined with our expertise in the leading real estate software packages (MRI, Yardi, Timberline, and Argus) ensures that our clients maximize the value of their real estate holdings.

To learn more about The Fuoco Group...our Real Estate Financial Services Group...and what we can do for you, contact:

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Follow our lead...

The Fuoco Group has grown quickly to become one of the region's leading accounting and consulting organizations. We go beyond the basic services that all accounting firms offer in order to become a true partner in building our clients' success. We do this by listening carefully to develop a thorough comprehension of their vision, objectives and true needs. This allows us to accurately define, state and understand their expectations. Then we proactively design and deliver customized solutions that will exceed their expectations.

Our clients receive the highest quality of service consistent with our core values. This invariably promotes a climate of integrity, trust, encouragement, motivation, innovation and teamwork. You will always find us ready to entertain any inquiry, even those that go beyond the scope of traditional accounting services.

You see, as accountants we may be focused on the present, but as advisors we are always looking toward your future.

Real Estate Financial Services Group

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CERTIFIED PUBLIC ACCOUNTANTS | BUSINESS ADVISORS

A Commitment to Service

Our firm's Real Estate Financial Services Group specializes in providing financial, tax and accounting solutions to real estate owners, developers, managers, REITs, private equity funds, institutional investors and other real estate related entities. Our expertise includes financial statement preparation, tax return preparation, tax consulting, investor reporting, accounting systems, construction accounting, partnership cash flow modeling and transactional services.

The Real Estate Financial Services Group offers a wide range of financial, tax and accounting services tailored to meet the specific needs of the real estate industry. These services are client customized to satisfy the requirements of the real estate investor ranging from the individual real estate owner to the largest global institutional investor.

A Full Range of Financial Services

Financial Reporting

- Monthly, quarterly and annual reporting including preparation of investor financial statements and accompanying footnotes
- Lender reporting and covenant compliance
- Asset level reporting

Outsourced Accounting

- General ledger maintenance, invoice processing and bank reconciliations
- Establish chart of accounts
- Accounting department development
- Training and oversight of accounting personnel
- Interim staffing requirements through CFO
- Operating expense billing and analysis

Construction Accounting Services

- Construction accounting and finance oversight
- Job costing
- Draw request preparation, review and approval
- Performance tracking vs. budget
- Contract management

Waterfall/Promote Calculations

- Review operating agreement
- Create and maintain waterfall/promote model based on parameters in operating agreement
- Track partner contributions and distributions
- Calculate allocation of projected capital proceeds to partners

External Audit Coordination

- Manage external audit process
- Complete confirmations
- Prepare audit work papers
- Respond to auditor inquiries

Tax Services

- Federal and state tax return preparation
- Consultation regarding acquisition and sale, 1031 exchanges, cost segregation and debt financed distributions

Transactional Services

- Acquisition due diligence investigation and analysis
- Strategic investment analysis
- Lease consulting and abstracting
- Cash flow modeling (Argus)
- Property and portfolio purchase and sale closings
- Customized spreadsheets and databases