



The Right Partner will help you MAXIMIZE YOUR REAL ESTATE

Engineered Tax Services and the Fuoco Group have partnered together to help you capitalize upon unique tax credits, incentives and benefits to maximize the return on your real estate investments



Follow our lead.

The Fuoco Group goes beyond the basic services. Through careful listening, we gain a thorough comprehension of your vision, objectives and true needs. We then assist in defining, stating and understanding your expectations. Then we proactively design and deliver customized solutions to exceed your expectations.

Dance With Us

Dance as a metaphor for accounting? We think so. After all, the interrelationship of music and mathematics has been known since ancient Greece, and nothing better defines balance and harmony than the graceful movements of a well-performed tango. A dance which begins as a sequence of steps that comes to life through collaboration, talent and the shared sense of rhythm of its partners.

At the Fuoco Group, we start with basic steps. Through those basic steps we build an intimate knowledge of the inherent rhythm and tempo of your business. Working as a team, our professionals harmoniously blend their talents and expertise to help choreograph the steps and secure the resources you need to grow.

The Fuoco Group has grown rapidly to become one of the region's leading accounting and consulting organizations. We are committed to significant growth and expansion of resources. Our strategy for the future includes:

- A continuing search for quality employees and our commitment to their ongoing professional development including Five Star Client Service training
- Enhancing our capabilities through selective mergers and acquisitions of leading firms that share our values
- Leveraging technology to streamline our own operations and provide clients with the latest thinking on accounting software and systems
- Networking with business leaders inside and outside accounting to ensure that we are always in the best position to help our clients grow

We Have All The Right Moves

From core accounting services to in-depth advisory and consulting services, the Fuoco Group can help your business identify opportunities and deflect threats that could affect profitability, while developing sound strategies for growth. Our repertoire includes:

- Management Advisory Services
- Audits, Reviews and Compilations
- Wealth Advisory Services
- Business Valuation
- Tax Planning & Preparation
- Mergers & Acquisitions
- Accounting Services
- Forensic Accounting
- Estate Planning
- Fraud Prevention and Detection
- Retirement Planning
- Internal Accounting Controls
- Computer and Technology Services



• Where Engineering and Accounting Come Together •

Engineered Tax Services (ETS) is a licensed engineering firm with a professional staff of engineers who marry the science of engineering with the principles of tax and accounting to arrive at financial solutions. The result is increased cash flow, minimized tax payments and maximized return on investment.

EPAct Tax Deductions

We specialize in the energy certification process required by the IRS. The certification calculates the tax deduction achieved from the installation of energy-efficient assets. The deduction ranges between \$.60/ft² and \$1.80/ft². We have provided thousands of the highest quality energy tax certifications since 2005. Handling over 50 certifications every month, we have perfected the process by working closely with the IRS on a regular basis. Our LEED AP designation strengthens and adds depth to our qualifications under EPACT while supporting energy efficiencies under LEED. We offer a measurable dynamic to increase your return on investment and improve efficiencies - all with the goal of reducing operating expenses and obtaining additional tax deductions or credits.

Cost Segregation Studies

Your commercial property has assets which may have been overlooked. Even if you have considered a cost segregation in the past, times have changed. The IRS has released additional guidance and streamlined the process. We are intimately familiar with the requirements. Through our cost segregation studies, we seek to uncover your potential tax savings and increase your cash flow through the reclassification and depreciation of 39 and 27.5 year property. We provide a detailed engineering review as part of the process and work seamlessly with the IRS and C/F/R for minimal disruption to your business.

Insurance Appraisals

An insurance appraisal is a replacement cost analysis which provides an accurate estimate of the amount of insurance required to replace each structure and/or amenity. We calculate each building's reproduction cost on a component-by-component basis and provide a Detailed Engineering Insurance Replacement Appraisal (DEIRA) that is accepted by national insurance company underwriters to establish accurate property valuations, reduce and/or eliminate disagreements following a covered loss, and most importantly, reduce premiums while improving coverage terms and conditions.

Energy Audits

Our forensic energy audits include a comprehensive report with extensive and precise breakdowns of your current annual energy use and costs. You will understand your building's energy efficiencies (or waste) and the alternatives to reduce energy use and operating costs. These services range from peripheral inspections to fully detailed inspection audits. ETS provides the independent, third-party energy certification required by the IRS to help you take advantage of significant tax benefits. We collaborate with C/F/R to ensure the process of obtaining your tax benefits follows legislative guidelines. ETS is approved for the Energy Efficiency Certification Process and possesses the intricate, engineering-based skills needed to help you take advantage of specialty tax benefits that result in increased profitability.

To learn more about how Engineered Tax Services is helping property owners take advantage of these valuable tax benefits — and maximize your return on investment — visit www.engineeredtaxservices.com or call 800.236.6519

To learn more about how the Fuoco Group combines trust, a spirit of adventure and rhythm — to think strategically and out of the box for your benefit — visit www.fuoco.com or call 212.947.2000

Partnerships help us serve you better